

## Supplier Criteria Checklist

Questions to ask about your IVD hormone raw material supplier:

|  | Yes | No |
|--|-----|----|
| <b>Quality-assurance criteria</b>  |     |    |
| Do they have a strong focus on quality and reliability?  |     |    |
| Do they have supplier quality-management systems in place?   |     |    |
| Do they meet all the necessary regulatory requirements?  |     |    |
| <b>Reliability and aftercare support</b>   |     |    |
| Do they communicate transparently with their clients?  |     |    |
| Will they give me the support I need throughout my journey as a buyer?                                 |     |    |
| Do they offer regulatory support?  |     |    |
| Will they provide me with after-sales technical support?   |     |    |
| Will they give me the same standard of quality, time after time?                                       |     |    |
| <b>Supply chain stability and scalability</b>  |     |    |
| Are they able to scale up rapidly?   |     |    |
| Do they have the capacity and systems to manage unexpected global health events?                       |     |    |
| Do they have strong relationships with their own suppliers/sources?                                    |     |    |
| Are they addressing issues like the current concerns about supply shortage of native hormone antigens? |     |    |
| <b>Strategic partnerships and collaboration</b>  |     |    |
| Will they be able to meet my specific product needs?   |     |    |
| Can they provide highly customized/tailored solutions?   |     |    |
| Can they help me to strengthen my company's offering?  |     |    |
| Can they provide everything I need?  |     |    |